2024 H1 Operation Briefing of Nan Ya PCB Corp.



August 22nd 2024

Disclaimer

The description of historical events might include the information that was not reviewed by accountants. Thus, it might be insufficient to fully exhibit the financial status or operation results of Nan Ya PCB Corp.

The actual operation results, financial status, and sales outlook in the future might be different from what will be indicated or implied in this meeting. The reasons may be including but not limited to the market demand, price fluctuation, competition dynamic, global economy, supply-chain, foreign exchange rate, and other risks that the Company cannot control.



Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

Agenda

- Company Profile
- Financial Status
- Future Product Development
- Operational Strategies in 2024



Company Profile

Business Overview

- Subsidiary Company of Nan Ya Plastics Corp.
- **■** Manufacture and Sell IC Substrates and PCBs

2024 H1 Consolidated Revenues: NTD 15.2 Billion

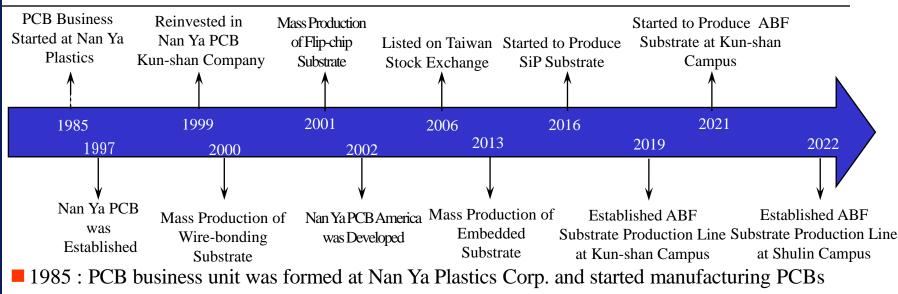
■ Market Value: NTD 102.2 Billion(June 28th 2024)



■ Production Locations: Taiwan and China

Company Profile

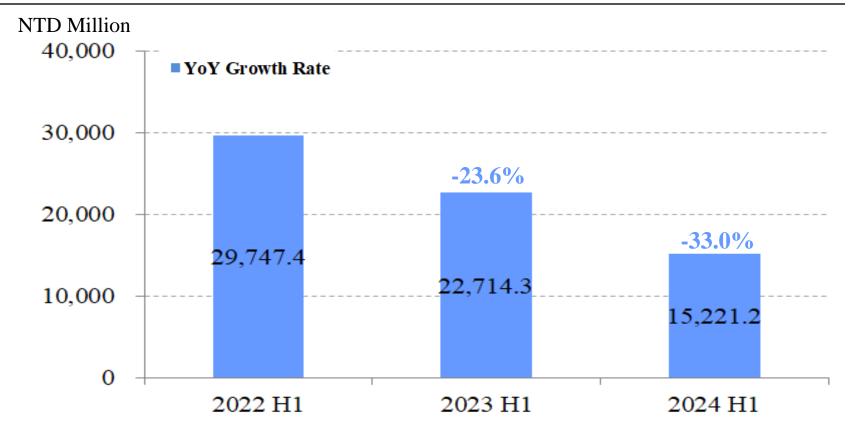
Milestone



- 1997 : Approved by the Board of Nan Ya Plastics, Nan Ya PCB Corp. was established via reinvestment
- 1999 : Reinvested Nan Ya PCB Kun-shan Company with capital of USD29.8 million
- **2000 : Started manufacturing wire-bonding substrates**
- **2001**: Upgraded technologies and produced flip-chip substrates
- 2002 : Established Nan Ya PCB America Corp.
- 2006: Listed on Taiwan Stock Exchange with ticker 8046 TT
- 2013 : Upgraded technologies and produced Embedded substrates
- 2016 : Started to produce System in Package (SiP) substrates
- 2019 : In response to market demand, Nan Ya PCB Corp. started to build ABF substrate production line at Kun-shan Campus
- 2021 : Kun-shan Campus started to manufacture ABF substrates
- 2022 : Shulin Campus started to manufacture ABF substrates



Consolidated Revenues(IFRS) in Last 3 Years

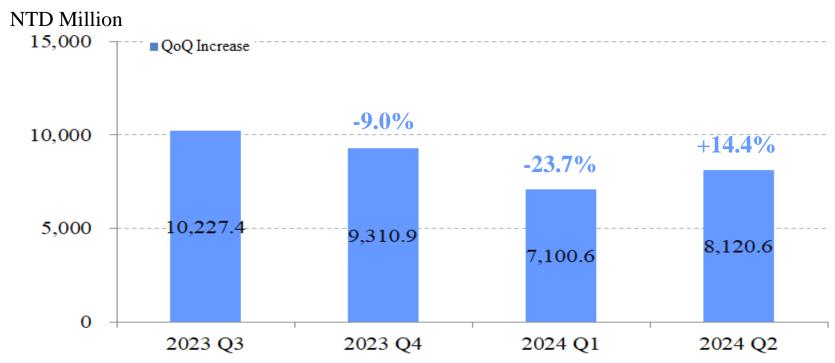


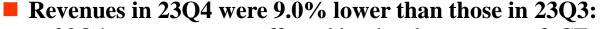


- Revenues in 2023 H1 were 23.6% lower than those in 2022 H1:
 - Impacted by the inventory correction in CE products, 2023 H1 revenues showed YoY decline.
- Revenues in 2024 H1 were 33.0% lower than those in 2023 H1:

Due to weak PC demands and ongoing inventory correction in telecom, 2024 H1 revenues were lower than those in the same period of 2023.

Quarterly Consolidated Revenues(IFRS) in a Year



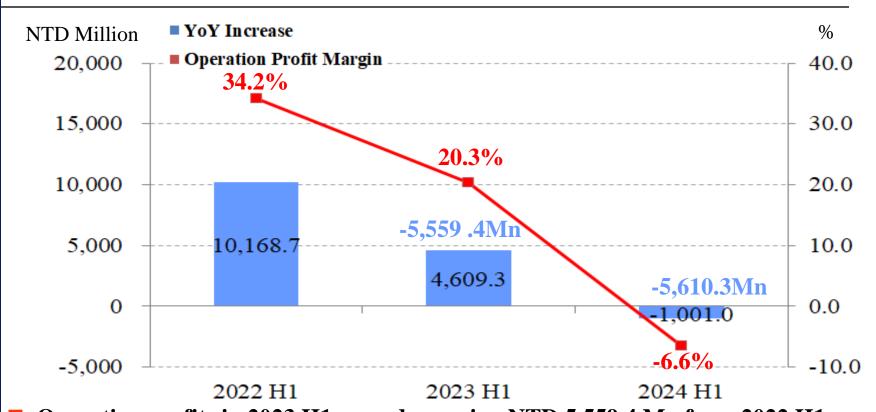


23Q4 revenues were affected by the slow season of CE product restocking and declining from 23Q3.

- Revenues in 24Q1 were 23.7% lower than those in 23Q4:
 - Affected by the Lunar New Year and weak demand in PCs and telecom products, revenues in 24Q1 decreased from 23Q4.
- Revenues in 24Q2 were 14.4% greater than those in 24Q1: AI PC and the recovery in memory lifted the 24Q2 sales from 24Q1.



Operation Profits(Losses) in Last 3 Years

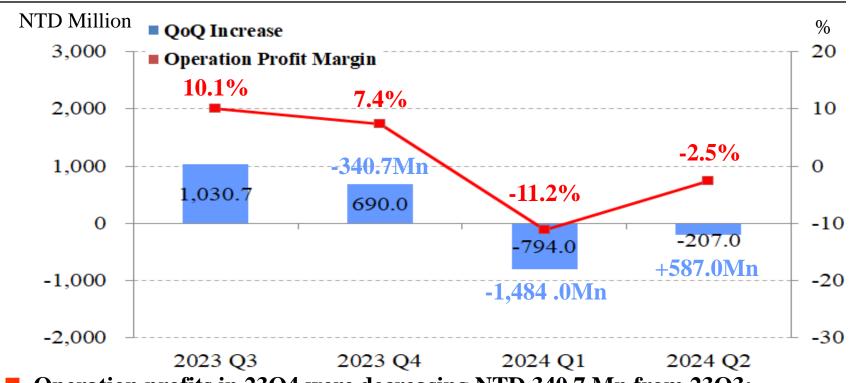


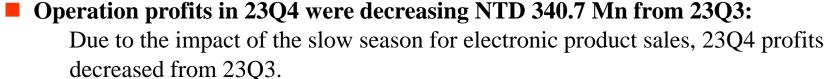


- Operation profits in 2023 H1 were decreasing NTD 5,559.4 Mn from 2022 H1: Impacted by the inventory correction in CE products, the sales volumes declined and so did the profits.
- Operation profits in 2024 H1 were decreasing NTD 5,610.3 Mn from 2023 H1:

 Due to weak demand in PC and telecom products, the operating profit decreased.

Quarterly Operation Profits in a Year

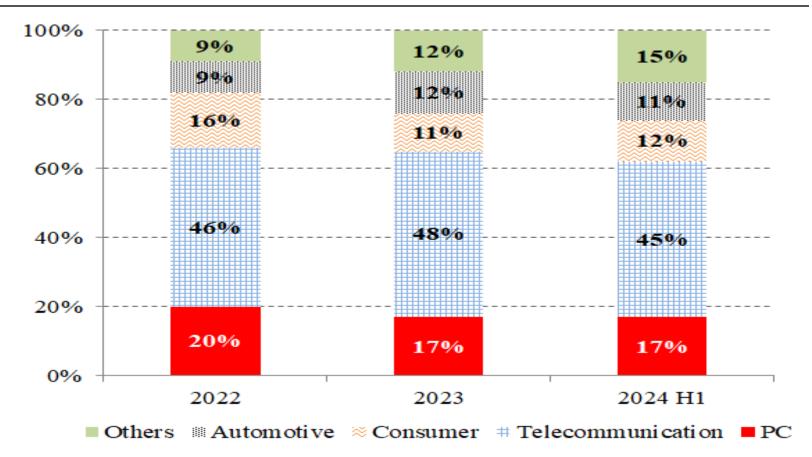




- Operation profits in 24Q1 were decreasing NTD 1,484.0 Mn from 23Q4: Affected by the Lunar New Year and decreasing revenue scale, 24Q1 profits decreased compared to 23Q4.
- Operation profits in 24Q2 were increasing NTD 587.0 Mn from 24Q1: Helped by growing demands in AI PC and memory, the 24Q2 losses narrowed.

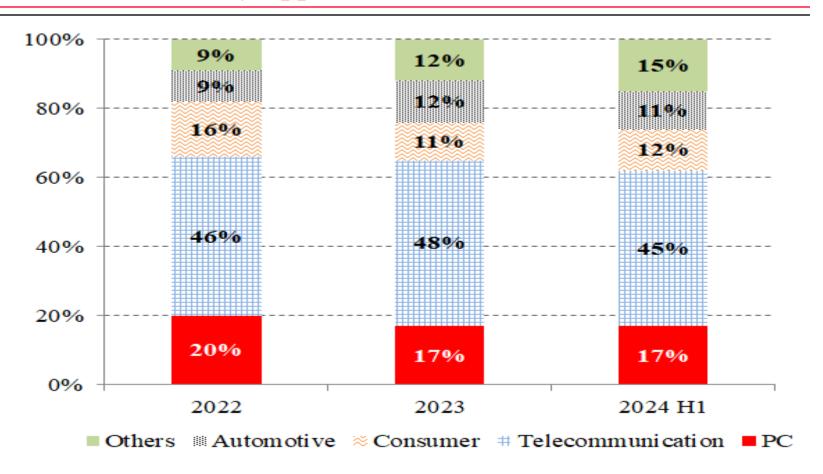


Revenue Structure(By Applications)



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- Overall PC recovery was limited, the sales ratio in 24H1 remained flat.
- Due the budget cannibalization of AI, customers delayed the purchase for telecom products, causing a declining sales ratio in 24H1.
- The CE inventory correction came to an end and the demands were improving, leading to a greater sales ratio in 24H1.

Revenue Structure(By Applications)





- Intense price competition in the automotive sector, along with supply chain disruptions, has resulted in a decrease in revenue contribution in 24H1.
- Demands in AI and HPC products have been relatively robust, leading to an increase in revenue contribution in 24H1.

Future Product Development

Continue to Expand High Value Products

■ ABF Substrate

We will closely collaborate with customers to continue developing high-value ABF substrates for various applications, including AI PC processors, 4nm GPUs, networking processors, 800G switch ASICs, high-end servers processors, router processors, and Wifi-7 control chips. This will increase production of high-value products and further enhance profitability.

■ BT Substrate

In response to the trend of heterogeneous chip packaging, we will develop SiP substrates for components of the next generation of mobile devices, such as camera sensors. We will also proactively address the demand for satellite communication, automotive computing, and 5G by mass-producing satellite chip receivers, automotive processors and network systems, and 5G optical communication transceiver modules.



Conventional PCB

The demand for HDI and multilayer boards is driven by data center server growth. we will develop application products such as AI server display cards, next-generation server network cards, and server SSD. We will also strive to seize the opportunity presented by the recovery in the consumer market by making high-end PC, game console motherboards, and TWS boards, thereby improving our product mix.

Operational Strategies in 2024

Corporate Remains Strong Competitiveness

- Recruit and develop talents as well as lift the spirit pf employees via rewarding schemes to enhance the competitiveness of the Company.
- In response to the market recovery, we aim to mass-produce highend products and pursue full production and sales capacity.
- Utilize AI to accelerate Digital Transformation processes and improve efficiency.



Expanding the use of green energy, responding to net-zero carbon emissions, and advancing towards the Company's sustainable development.

Thank You

